

Supplementary Course FINANCIAL SERVICES



Course Guide

Certificate One-year course

2010/11

This is a supplementary course for students who are planning for a career in the financial sector.

Subject introduction

If you aspire to work in the world of finance, either in an office, in banking, an insurance company or even in the mortgage market then this is the ideal course for you. With this qualification you will take the first step towards fulfilling your aspirations. The qualification is recognised by all the major financial institutions and it offers the fastest route to gain employment. The course will be studied alongside your main programme and carries a UCAS tariff of 60 points.

You will need to be determined to achieve, focused on the career you have chosen & prepared to work hard.

Study outline

The course is divided into three units

Unit 1 – Why Money Matters

- Understand the concept of the personal life cycle, values and influences
- Define Money, its origins, features, forms and explain its purpose
- Distinguish between needs, wants and aspirations and how these are met by savings, investments, protection and borrowing.
- Explain the value of money and how it changes over international borders and time
- Identify types of financial services providers and the delivery channels they use. Explain the features and relative merits and drawbacks in relation to the individual

Unit 2 – Risk and Reward

- Have the ability to manage money in different situations
- Identify and assess risks to achieving plans
- Detect attitudes to risk and how it impacts on planning for aspirations
- Make informed and suitable financial choices

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Unit 3 – Making Personal Financial Judgements

- Evaluate the advantages and disadvantages of different sources of financial advice
- Evaluate and discuss the key external factors driving financial performance and the resulting effect on the consumer
- Demonstrate the skills of application analysis and evaluation when coming to a financial conclusion

Methods of study

The course is largely practical and students are encouraged to use online resources to aid learning.

Methods of assessment

Online assessments.